

(Supplementary Information)

Supplementary data for the first quarter of the fiscal year ending March 2016

1. Consolidated performance in the first quarter and fiscal year outlook

(Million yen, %)

	FY3/15 (First quarter)		FY3/16 (First quarter)		Change		Full year FY3/16 (Forecast)		Change vs. FY3/15	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	30,014	100.0	32,668	100.0	2,653	8.8	131,600	100.0	6,326	5.1
Operating income (loss)	740	2.5	265	0.8	(474)	(64.1)	3,000	2.3	789	35.7
Ordinary income (loss)	510	1.7	298	0.9	(212)	(41.6)	2,800	2.1	(132)	(4.5)
Profit (loss) attributable to owners of parent	405	1.4	150	0.5	(255)	(63.0)	3,300	2.5	1,578	91.7
Comprehensive income	167	0.6	137	0.4	(29)	(17.7)	-	-	-	-
Profit (loss) per share (yen)	4.58		1.69		(2.89)		37.23		17.81	
Shares outstanding (1,000 shs)	89,003		89,003		-		89,003		-	
No. of consolidated subsidiaries	14		15		1		15		-	
No. of equity-method affiliates	0		0		-		0		-	
Employees at end of period (except temporary workers)	3,526		3,744		218		-		-	

2. Sales by product category

(Million yen, %)

	FY3/15 (First quarter)		FY3/16 (First quarter)		Change	
	Amount	%	Amount	%	Amount	%
Wind regulator	11,159	37.2	12,233	37.4	1,073	9.6
Seat recliner, seat adjuster	7,843	26.1	8,864	27.1	1,020	13.0
Door sashes	6,965	23.2	7,851	24.0	885	12.7
Locks and hinges	1,903	6.3	1,711	5.2	(192)	(10.1)
Moldings	1,218	4.1	1,623	5.0	405	33.3
Others	923	3.1	384	1.3	(538)	(58.3)
Total	30,014	100.0	32,668	100.0	2,653	8.8

3. Sales by customer

(Million yen, %)

	FY3/15 (First quarter)		FY3/16 (First quarter)		Change	
	Amount	%	Amount	%	Amount	%
TOYOTA MOTOR CORP.	13,734	45.8	15,038	46.0	1,304	9.5
TOYOTA BOSHOKU CORP	3,810	12.7	4,446	13.6	635	16.7
TOYOTA AUTO BODY CO., LTD	823	2.8	994	3.1	170	20.8
DAIHATSU MOTOR CO., LTD	882	2.9	602	1.8	(280)	(31.8)
FUJI HEAVY INDUSTRIES LTD.	23	0.1	561	1.7	537	-
Others	1,275	4.2	1,431	4.4	156	12.3
Total Toyota Group	20,549	68.5	23,074	70.6	2,525	12.3
NISSAN MOTOR CO., LTD.	2,371	7.9	2,784	8.5	412	17.4
SUZUKI MOTOR CORP.	2,240	7.5	2,344	7.2	103	4.6
MITSUBISHI MOTORS CORP.	1,017	3.4	1,082	3.3	65	6.4
NHK SPRING CO., LTD	1,241	4.1	812	2.5	(428)	(34.5)
Others	2,594	8.6	2,569	7.9	(24)	(1.0)
Total	30,014	100.0	32,668	100.0	2,653	8.8

4. Reasons for increase/decrease in ordinary income (year-on-year comparison)

(Million yen)

Factors	Amount	Factors	Amount
Positive factors		Negative factors	
· Changes in foreign exchange rates	244	· Changes in selling price	(137)
· Changes in operating rates	200	· Increases in materials costs and personnel expenses, etc.	(562)
· Reduction in cost of sales	43		
Total	487	Total	(699)
			Net increase (decrease) in ordinary income
			(212)

5. Geographical segment

(Million yen, %)

		FY3/15 (First quarter)	FY3/16 (First quarter)	Change	
				Amount	%
Net sales	Japan	20,482	20,512	29	0.1
	U.S.A.	6,404	7,798	1,393	21.8
	China	1,625	1,671	46	2.9
	Other Asia	2,236	3,412	1,175	52.6
	Eliminations	(733)	(726)	7	-
Total		30,014	32,668	2,653	8.8
Operating income (loss)	Japan	395	226	(169)	(42.9)
	U.S.A.	132	(111)	(244)	-
	China	21	(47)	(69)	-
	Other Asia	190	192	1	0.8
	Eliminations	(0)	6	6	-
Total		740	265	(474)	(64.1)

6. Consolidated financial condition

(Million yen, %)

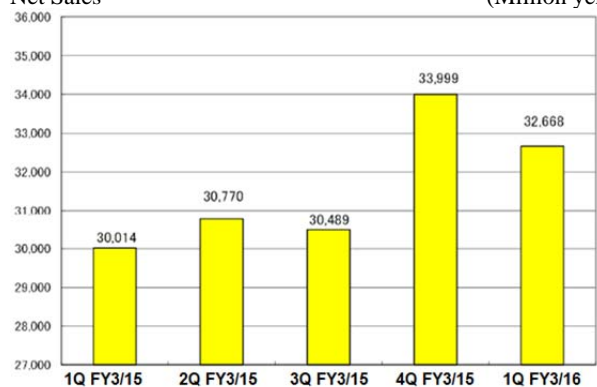
	FY3/15	FY3/16 (First quarter)	Difference
Total assets	85,147	86,983	1,835
Net assets	44,311	44,186	(124)
Equity ratio (%)	51.4	50.3	(1.1)
Net assets per share (yen)	494.33	493.40	(0.93)

7. Historical financial summary

(Million yen, %)

	FY3/14		FY3/15		FY3/16 (Forecast)	
Net sales	117,937	100.0	125,273	100.0	131,600	100.0
Operating income (loss)	2,730	2.3	2,210	1.8	3,000	2.3
Ordinary income (loss)	3,251	2.8	2,932	2.3	2,800	2.1
Profit (loss) attributable to owners of parent	2,036	1.7	1,721	1.4	3,300	2.5
Capital expenditures	5,285		5,341		6,125	
Depreciation and amortization	4,571		5,181		5,844	
Dividend per share (yen)	5.00		5.00		5.00	

Net Sales (Million yen)



Operating income and operating margin (Million yen, %)

