

Supplementary data for the first three quarters of the fiscal year ending March 2016
1. Consolidated performance for the first three quarters and fiscal year outlook

(Million yen, %)

	FY3/15 (First three quarters)		FY3/16 (First three quarters)		Change		Full year FY3/16 (forecast)		Change vs. FY3/15	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	91,273	100.0	100,643	100.0	9,370	10.3	131,600	100.0	6,326	5.1
Operating income (loss)	1,366	1.5	1,452	1.4	86	6.3	3,000	2.3	789	35.7
Ordinary income (loss)	2,059	2.3	1,160	1.2	(898)	(43.6)	2,800	2.1	(132)	(4.5)
Net income (loss) (for the period)	1,496	1.6	1,868	1.9	371	24.9	3,300	2.5	1,578	91.7
Comprehensive income	1,843	2.0	978	1.0	(864)	(46.9)	-	-	-	-
Net income (loss) per share (yen)	16.89		21.09		4.20		37.23		17.81	
Shares outstanding (1,000 shs)	89,003		89,003		-		89,003		-	
No. of consolidated subsidiaries	14		15		1		15		-	
No. of equity-method affiliates	0		0		-		0		-	
Employees at end of period (except temporary workers)	3,560		3,778		218		-		-	

2. Sales by product category

(Million yen, %)

	FY3/15 (First three quarters)		FY3/16 (First three quarters)		Change	
	Amount	%	Amount	%	Amount	%
Wind regulator	34,347	37.6	37,373	37.1	3,026	8.8
Seat recliner, seat adjuster	22,929	25.1	27,255	27.1	4,326	18.9
Door sashes	21,555	23.6	24,193	24.0	2,638	12.2
Locks and hinges	5,598	6.1	5,118	5.1	(480)	(8.6)
Moldings	3,993	4.4	4,831	4.8	838	21.0
Others	2,849	3.2	1,870	1.9	(978)	(34.3)
Total	91,273	100.0	100,643	100.0	9,370	10.3

3. Sales by client

(Million yen, %)

	FY3/15 (First three quarters)		FY3/16 (First three quarters)		Change	
	Amount	%	Amount	%	Amount	%
TOYOTA MOTOR CORP.	42,543	46.6	47,469	47.2	4,926	11.6
TOYOTA BOSHOKU CORP.	11,339	12.4	14,133	14.0	2,794	24.6
TOYOTA AUTO BODY CO., LTD	2,556	2.8	2,921	2.9	365	14.3
DAIHATSU MOTOR CO., LTD	2,351	2.6	1,832	1.8	(519)	(22.1)
FUJI HEAVY INDUSTRIES LTD.	608	0.7	1,720	1.7	1,112	183.0
Others	4,194	4.6	4,622	4.6	427	10.2
Total Toyota Group	63,593	69.7	72,701	72.2	9,107	14.3
NISSAN MOTOR CO., LTD.	7,180	7.9	7,730	7.7	550	7.7
SUZUKI MOTOR CORP.	6,487	7.1	6,648	6.6	160	2.5
MITSUBISHI MOTORS CORP.	2,858	3.1	3,105	3.1	247	8.7
NHK SPRING CO., LTD	3,523	3.9	2,231	2.2	(1,291)	(36.7)
Others	7,630	8.3	8,226	8.2	596	7.8
Total	91,273	100.0	100,643	100.0	9,370	10.3

4. Reasons for increase/decrease in ordinary income (year-on-year comparison)

(Million yen)

Factors	Amount	Factors	Amount
Positive factors		Negative factors	
· Changes in operating rates	1,027	· Changes in foreign exchange rate	(930)
· Reduction in cost of sales	265	· Changes in sales price	(572)
		· Increase in labor cost	(131)
		· Business commencement expenses	(122)
		· Others	(435)
Total	1,292	Total	(2,190)
		Net increase (decrease) in ordinary income	(898)

5. Geographical segment

(Million yen, %)

		FY3/15 (First three quarters)	FY3/16 (First three quarters)	Change	
				Amount	%
Net sales	Japan	61,890	63,635	1,744	2.8
	U.S.A.	19,648	24,147	4,498	22.9
	China	5,490	5,926	436	7.9
	Other Asia	6,565	9,830	3,265	49.7
	Eliminations	(2,321)	(2,896)	(574)	-
Total		91,273	100,643	9,370	10.3
Operating income (loss)	Japan	637	826	188	29.6
	U.S.A.	235	80	(155)	(65.9)
	China	(18)	152	171	-
	Other Asia	520	398	(122)	(23.5)
	Eliminations	(8)	(5)	2	-
Total		1,366	1,452	86	6.3

6. Financial condition

(Million yen)

	FY3/15	FY3/16 (End of 3Q)	Difference
Total assets	85,147	88,813	3,665
Net assets	44,311	44,792	481
Equity ratio (%)	51.4	50.0	(1.4)
Net assets per share (yen)	494.33	501.64	7.31

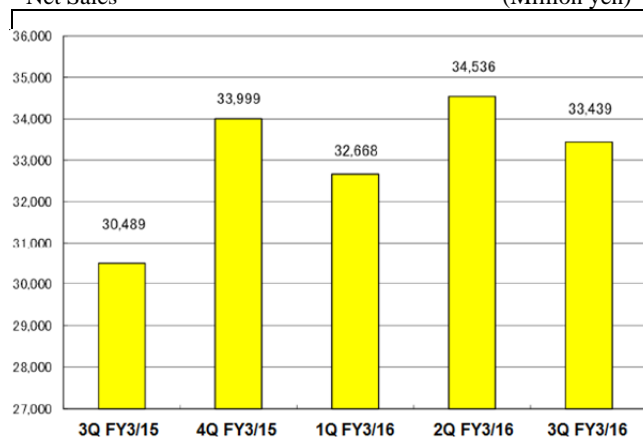
7. Historical financial summary

(Million yen, %)

	FY3/14		FY3/15		FY3/16 (forecast)	
Net sales	117,937	100.0	125,273	100.0	131,600	100.0
Operating income	2,730	2.3	2,210	1.8	3,000	2.3
Ordinary income	3,251	2.8	2,932	2.3	2,800	2.1
Profit attributable to owners of parent	2,036	1.7	1,721	1.4	3,300	2.5
Capital expenditures	5,285		5,341		6,125	
Depreciation	4,571		5,181		5,844	
Dividend per share	5.00 yen		5.00 yen		5.00 yen	

Net Sales

(Million yen)



Operating income and operating margin

(Million yen, %)

